

NEWS & EVENTS

National Assembly Chairman Vuong Dinh Hue witnessed Vietjet's launching ceremony of the Ho Chi Minh City – Jakarta route

Vietjet Alf.com "HALO JAKARTA!" ACARA PELUNCURAN RUTE BARU ANTARA JAKARTA DAN KOTA HO CHI MINH LỄ KHAI TRƯƠNG ĐƯỜNG BAY MỚI JAKARTA 🔶 TP. HỒ CHÍ MINH Jakarta, ngày 05/08/2023 | Jakarta, 05 Agustus 2023

Vietjet officially launched ceremony of the Ho Chi Minh City - Jakarta route in the presence of the leaders from two countries

On August 5, Vietjet launched ceremony the direct route connecting Ho Chi Minh City and Jakarta, Indonesia in the presence of the Vietnamese National Assembly Chairman Mr. Vuong Dinh Hue and the Chair of the Indonesian Chamber of Commerce and Industry Mr. Arsjad Rasjid, and leaders and enterprises of the two countries.

Ho Chi Minh City - Jakarta is the third flight route to the Indonesian archipelago operated by Vietjet, with a frequency of 7 flights per week.

The new route brings Vietjet's total number of flights between Vietnam and Indonesia to 84 flights per week.

Dr. Nguyen Thanh Hung and leaders of Sovico and Vietjet participated in activities with the Vietnamese National Assembly delegation such Vietnamese visiting the as Embassy, meeting the Vietnamese community in Indonesia. The delegation also had meetings with enterprises in Indonesia such as Garuda Indonesia, Citilink, Ciputra Group, Modena Group,...

The President of the Belgian Senate experienced impressive flight with Vietjet



On August 24, Vietjet aircraft with the red flag symbol and yellow star welcomed the President of the Belgian Senate and the delegation on the journey from Hue to Ho Chi Minh City. The President of the Belgian Senate appeared radiantly in traditional Vietnamese ao dai, welcomed by Vietjet's crew

and experienced a pleasant flight, filled with smiles and high-class The official visit to services. Vietnam by the Belgian delegation is on the occasion of the 50th anniversary of diplomatic relations between Vietnam and the Kingdom of Belgium and the 5th anniversary of the strategic partnership in the agricultural sector.







Vietjet welcomed passengers on the first flight from Ho Chi Minh City to Jakarta

Vietjet delegation visited Lai Chau province



On August 23, Dr. Nguyen Thanh Hung, with the Sovico and Vietjet leadership delegation, had a working trip to Lai Chau province. The delegation met the Minister of Industry and Trade, the Secretary of the Provincial Party Committee of and leaders of local Lai Chau, businesses to discuss opportunities for investment expansion and project implementation. Additionally, the delegation took the time to visit and give away gifts to support the construction of schools and social welfare in the area.

Vietjet attended **Vietnam International Logistics Exhibition**



On August 7, the Preliminary Business Review for the first 6 months of 2023 took place to evaluate the results achieved in the first 6 months of the year and expedite important tasks for the last 6 months.

At the conference, President & Chairwoman Nguyen Thi Phuong Thao congratulated the impressive results achieved by Vietjet in the first half of 2023. The Chairman expressed confidence in the positive business results achieved recently and the potential for Vietjet to meet and exceed its 2023 plans,

continuing to contribute to the recovery and growth of tourism, investment, and the economy in general.

CEO Dinh Viet Phuong also highly appreciated the efforts of all departments within the company in successfully completing assigned tasks. The CEO directed the units to continue digital implementing transformation, enhance operational efficiency, and further expand the international flight network and other core activities.

Vietjet's leadership attends meetings with diplomatic representatives from countries



extended

On the occasion of the 30th Vietnam-Israel anniversary of diplomatic relations, in the working visit of Israeli Minister of Economy and Industry in Vietnam, Dr.Nguyen Thanh Hung and Vietjet's leaders had a meeting withIsraeli businesses. The two sides discussed opportunities to expand cooperation, promote the opening of air routes connecting Vietnam and Israel, develop trade, tourism, and cultural exchanges

INVESTOR RELATION



to 12, 2023, with the participation of 250 businesses showcasing introducing services. Within the exhibition, Deputy General Director Do Xuan Quang and the leaders of VietjetAir Cargo met with the delegation of the World Logistics Passport (WLP) program and global strategic partners to find out and promote opportunities for expanded cooperation.

The WLP program is the first global loyalty program focused on removing supply chain barriers in specific industries and sectors, adjusting economic benefits, saving time, costs, and accessing new markets for its members, including Vietjet.

Vietjet is "Asia's Best Place to Work"



Vietjet was voted for the third time among "The Best Place to Work in Asia 2023" by the leading HR magazine in Asia - HR Asia Magazine.

The award recognizes Vietjet's efforts in building a safe, enjoyable, affordable, punctual work environment with competitive income and attractive welfare for employees, as well as unlimited opportunities for career advancement. The award is especially meaningful as the company has just overcome the pandemic, which has had a huge impact on the company's business and personnel situation.

Robustly expanding international network, Vietjet reports profit after audit

Also in August, Dr. Nguyen Thanh Hung

and the Sovico and Vietjet leadership

delegation participated in an event and

congratulations

Independence Day of the Republic of

India to the Ambassador of India in

Vietnam. Furthermore, the delegation

had a meeting and exchange with Mr.

Kanat Tumysh, Deputy Minister of

Foreign Affairs of Kazakhstan, and

Mr.Erlan Baizanov, the Ambassador of

Kazakhstan to Vietnam.

on

the



According to the audited biannual financial statements 2023, Vietjet reported consolidated revenue of VND 29.5 trillion (approx.US\$1.21 billion), an increase of 85% YoY. Among that, air transport revenue reached VND25.1 trillion (approx.US\$1.036 billion), with a growth rate of 69%.

Ancillary revenue maintained a high growth rate, reaching VND9 trillion (approx.US\$1.98 million), a two-fold increase YoY and accounting for 40% of the total revenue. Separate profit and consolidated after-tax after-tax profit reached VND48 billion (approx.US\$1.98 million) and VND137 (approx.US\$5.6 million), billion respectively, lower than the compiled financial statements.

The airline with the highest brand value growth in Vietnam

This was due to higher marketing and advertising expenses for new international flight routes and a deferred revenue in aircraft financing.

During the first half of 2023, Vietjet has safely operated 65,900 flights, transporting over 12.1 million passengers of which 3.5 million international travelers. The total cargo volume transported by Vietjet reached 33,000 tons, surging by nearly 40% YoY.

As of June 30, 2023, Vietjet's total assets reached over VND71.2 trillion (approx.US\$2.94 billion) while the debt/equity ratio and the liquidity ratio was 1.2 and 1.5 respectively, which were all within good range of the aviation industry.

In Q2/2023, Vietjet opened 11 new international routes to Australia, Indonesia, and India, bringing the total number of routes to 120 (45 domestic routes and 75 international routes).

With a large number of passengers, especially international passengers, and positive business performance in the first half of the year, it is expected that Vietjet will achieve and exceed its 2023 plan, continuing to contribute to the recovery and growth of tourism, investment, and the economy in general.



- The Brand Finance organization for brand valuation in the world has just honored Vietjet as one of the most valuable brands in Vietnam at the forum "Brand Finance - Mibrand Vietnam Forum 2023.

According to the report, in the aviation sector, Vietjet is the airline with the highest growth in brand value at 11%, reaching a value of US\$361.68 million. Vietjet's brand revenue also recorded a 15% increase to approximately US\$483 million. The brand strength rating remains at AA+.

The award for Vietjet affirms its positive contribution to the recovery and development of the country's economy after the Covid-19 pandemic. Vietjet has become a multinational airline that brings a boom in trade, tourism development and enhance cultural exchange at all destinations.

In addition, Vietjet has also received a credit rating of BB+ with a Stable (VnBB+) Outlook from Saigon Ratings, thanks to its flexibility in exploring multiple revenue sources beyond its core business operations.

OPERATION AND TRAINING

Department of Civil Aviation of Lao approved **FATO for VJAA**





On August 2-3, the Vietjet Aviation Academy (VJAA) had the honor of welcoming a delegation from the Department of Civil Aviation of Laos to evaluate and certify the Foreign Approved Training Organization (FATO) for VJAA. This event marks an important milestone

for VJAA in the mission to provide high-guality aviation workforce not only meeting training, the requirements of Vietjet Air and the domestic aviation sector but also fulfilling the requirements of other countries in the region.

Discussion on collaboration with University of **Science and Technology of Hanoi**



On August 19, Vietjet Aviation Academy (VJAA) and University of Science and Technology of Hanoi had a specific discussion session at VJAA's training center of future training cooperation in commercial aviation sector.

This remarks VJAA's unstoppable efforts to extend training services to accommodate aviation human resources in Vietnam as well as in the region.

ISO 27001 certification periodical audit



The information security management system ISO 27001 of Vietjet has been periodically evaluated by TuvNord experts for renewal. Vietjet has achieved 27001 certification since ISO 2019, bringing high efficiency information security in management and assurance.

Vice President To Viet Thang highly appreciated the results and asked departments to strengthen coordination to ensure information security, digitize procedures, apply advanced technology and digital transformation operation into and management.

COMMERCIAL ACTIVITIES



The first flight connecting Taipei and the ancient capital of Hue



On August 1, Vietjet jubilantly flight welcomes the first connecting ancient capital of Hue with the capital Seoul (South Korea). The first flight connecting Hue and Seoul is a charter one, bringing international tourists to the ancient and poetic capital Hue.

Hue Seoul the second is international route to the new terminal of Phu Bai airport that Vietjet has operated. Previously, Vietjet is the first airline having international flights to Phu Bai from Kunming (China), openning up opportunities to develop tourism and trade.

Opening direct flight from Vietnam to Kochi (India)



On August 12, Vietjet launched a direct flight route connecting Ho Chi Minh City with Kochi (India), opening the opportunity to move easily between the ancient trading port of Southwest India and the leading economic and cultural center of Vietnam.

Vietjet is also the first airline in Vietnam to operate this route. Meanwhile, Kochi is the next city in India where Vietjet offers direct flights, following flights to Mumbai, New Delhi, and Ahmedabad.

On August 19, Vietjet jubilantly welcomes the first flights connecting the ancient capital Hue and Taipei (Taiwan, China), transporting the first Taiwanese passengers to the new terminal of Phu Bai airport, opening the opportunities to develop the tourism, trade and bringing more foreign visitors to the new terminal. The first flight connecting Hue and Taipei is operated by Vietjet's modern aircarft and welcomed by leaders and residents of both localities.

Vietjet increases the frequency of Ha Noi -Bangkok route, tickets priced from only VND0

From August 30, Vietjet increase the frequency of Hanoi - Bangkok route flights per to 3 return day. With convenient flight time, passengers can fully enjoy their time to discover Thailand when choosing to fly with Vietjet. The tickets priced from only VND0 which being opened for sale on every Wednesday, Thursday, Friday at website and Vietjet Air mobile app.

Vietjet offers 196 flights per week between Vietnam and Thailand, from Ho Chi Minh City/Hanoi/ Da Nang/Phu Quoc to Phuket, Chiang Mai, Bangkok and easily connects with Thai Vietjet for Thailand's domestic flights.

SOCIAL ACTITIVIES

The delegation of the the Mongolian Buddhist Monastery visited Vietjet



On August 14, Dr. Nguyen Thanh Hung leaders welcomed and the the delegation of the Mongolian Buddhist Monastery led by His Holiness Naro Panchen Rinpoche - a senior member of the Gadan Tegcheling visiting Vietjet.

During the visit, His Holiness Naro Panchen Rinpoche performed rituals to pray for blessings, luck and good things to the Vietjet family.

"Vietjet Air Sport Day 2023" is attractive and upholds the sports spirit

On August 26, the Vietjet Air Sport Day 2023 officially kicked off, attracting the participation of more 100 local and foreign than employees. After moments of hard competition, eye-catching matches, the organizing board found the best athletes in all 3 sports: badminton, basketball, tennis.

Vietjet Air Sport Day 2023 is an opportunity to exchange and showcase talents, thereby creating cohesion and enhancing the noble sports spirit of Vietjet.

